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PROFESSIONAL SUMMARY

Accomplished IT professional with a distinguished background in **strategic consulting, enterprise solutions, and digital transformation**. Expertise spans **cloud computing, network architecture, data analytics, intelligent automation, and cybersecurity**.

Currently focused on specializing in **Data & Business Intelligence, Automation, and Process Optimization**, leveraging extensive expertise in **Data Management, Process Engineering, Systems Infrastructure, and Intelligent Automation**.

My core objective is to integrate **advanced analytical methodologies and state-of-the-art automation techniques** to drive **operational excellence and strategic intelligence in organizations**, particularly within **remote, hybrid, and multicultural corporate environments**.

PROFESSIONAL EXPERIENCE

Enterprise Sales Executive | Vodafone Business | 2020 - 2023

- Led **strategic consulting** for IT infrastructure, Cloud Computing, and IoT/Smart Solutions.
- Partnered with technical teams to **optimize enterprise data integration and business processes**.
- Delivered **comprehensive training programs** on digital transformation and automation strategies.

Large Account Manager | NOS SGPS | 2020

- Managed high-profile enterprise clients with a focus on **IT solutions and cloud infrastructure**.
- Conducted **consultative sales strategies** and provided **operational support** for **data infrastructure optimization**.

IT Director | RE/MAX Portugal | 2015 - 2016

- Led the **implementation of SLA frameworks and enterprise process automation**.
- Developed **advanced business intelligence dashboards**, driving **data-driven decision-making in sales operations**.

Previous Leadership Roles

- **Country Manager | INNOVATION MAKERS** (2013 – 2015)
 - **Group CEO | NEXTINFORMAN S.G.P.S.** (2009 – 2011)
 - **CEO | BRAVANTIC** (2000 – 2011)
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AREAS OF EXPERTISE

Data & Business Intelligence

- **Data Engineer / Machine Learning Engineer** | Design and automation of **data infrastructures leveraging machine learning**.
- **Analytics Consultant / BI Architect** | Development and implementation of **Business Intelligence frameworks and interactive dashboards**.
- **Data Modeler / AI Data Modeler** | Specialization in **predictive data modeling and machine learning integration**.

Enterprise Automation & Process Optimization

- **RPA Developer / Intelligent Process Automation Engineer** | Deployment of **AI-powered business process automation**.

Cognitive Modeling & Process Optimization

- **Process Optimization Analyst** | **Data-driven business process analysis and optimization**.

EDUCATION & CERTIFICATIONS

ACADEMIC BACKGROUND

- Specialized in **Philosophy, Geography, and English**, achieving a final grade of **18/20**.
- Later complemented with **History studies** to attain **academic equivalence to two 12th-grade diplomas**.

ADVANCED PROFESSIONAL TRAINING

- **CET Level 5 - Network and Systems Management (Ongoing - 2025)**
 - Specialization in **system administration, cybersecurity, database management, and automation processes**.

CERTIFICATIONS & ADVANCED TRAINING

Microsoft Learn:

- Power Platform & Model-Driven Application Development
- Azure Identity, Access, and Security
- Microsoft Cloud Adoption Framework for Azure
- Advanced Data Analytics & Visualization with Microsoft Power BI

LinkedIn Learning:

- Business Analysis: Advanced Tools & Methodologies



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- Windows 11 Security & Compliance
- Data Visualization & Business Intelligence Best Practices
- SAP ERP Implementation Strategies

SAP Learning Journeys:

- SAP S/4HANA Financial Accounting Fundamentals
- SAP Integration Suite: Advanced Development Strategies
- SAP Build Process Automation: Workflow & Deployment
- SAP Fiori UX Design Principles
- SAP Build No-Code Development & Deployment
- Data Modeling & Architecture with SAP Business Technology Platform
- Advanced SAP Application Development & Integration

Additional Training & Certifications:

- **AWS Cloud Technical Mastery** (AWS)
- **Oracle Cloud Infrastructure & Data Foundations** (Oracle)
- **SQL Fundamentals & Advanced Query Optimization** (University of Michigan - Coursera)
- **Confluence & Enterprise Project Management** (Coursera)
- **ITIL 4 Foundations - Enterprise IT Strategy** (Udemy)
- **Cybersecurity Fundamentals & Risk Management** (Cisco Networking Academy)
- **Agile & Scrum Project Management** (Scrum.org)
- **Cloud Infrastructure Deployment & Automation** (Google Cloud)

TECHNICAL PROFICIENCY

- **Data Analytics & Business Intelligence:** Power BI, SQL, Python, Predictive Analytics.
- **Enterprise Automation & AI:** Power Automate, VBA, Python, AI-driven process automation.
- **Cloud Computing & Infrastructure:** Microsoft Azure, SAP BTP, Oracle Cloud, AWS.
- **Process Optimization & Machine Learning:** Business Process Automation, AI-enhanced analytics.



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- **IT Operations & Security:** Advanced Network Architecture, Cybersecurity, Windows & Linux System Administration.
 - **Strategic Project Management:** Agile Methodologies, Enterprise IT Governance, Digital Transformation Strategy.

KEY PROJECTS & ACHIEVEMENTS

- Developed and deployed **AI-powered automation frameworks** to streamline enterprise-wide operations.
- Engineered **cutting-edge Business Intelligence dashboards** for **data-driven corporate strategy**.
- Designed and implemented **machine learning models** to enhance **predictive analytics and operational efficiency**.

LANGUAGES

- **Portuguese:** Native
- **English:** Fluent
- **German:** (In Learning Progress)
- **Spanish & French:** Basic proficiency for business and travel communication

DRIVER'S LICENCE

- B category